

VINAY GAMI

EDUCATION

Chartered Financial Analyst CFA Level I Candidate	2024
University of Nottingham Industrial Economics BSc Hons (2.1)	2020-2023
St Dominic's Sixth Form College A Levels: A, A, B	2018-2020
The John Lyon School IGCSEs: 6A*, 1A, 2B	2013-2018

EXPERIENCE

Turner & Townsend (Subsidiary of CBRE) | Junior Consultant | *London* **September 2023- Present**

- Managed transformation projects on large UK infrastructure programmes, implementing strategies and using best practices.
- Secured investment in large-scale capital projects for private and public sector clients.
- Worked with the Markets team, with a focus on Future Markets and Campaigns.
- Product lead on an innovative resource forecasting application, enhancing client project planning accuracy by 35% and reducing internal resource allocation time by 25%. Resulting in substantial operational improvements.
- Experienced in change management procedures specifically but not limited to asset management, strategy and transformation, risk management and value management.

Nottingham Economics and Finance Society | Senior Analyst | *Nottingham* **October 2020- June 2023**

- NEFS' Equity Fund is the UK's largest student-run investment fund with over £30,000 of AUM.
- Selected after a competitive application process with over 230 applicants, to be a member of the European Markets Team.
- Trained in stock valuations, analysis, and pitches, where I proposed and debated investments weekly.
- Departed the fund with an average ROI of 9.75% across my term.

St. James's Place Wealth Management | Intern | *London* **July 2021**

- Obtained first place in the Futures in Finance Competition and subsequently awarded an internship opportunity.
- Enabled the creation of a client request management tool to ensure greater information transparency between fund managers, wealth managers and clients.
- Created and reviewed several proposal reports advising private clients on a range of investments, alongside working closely with the Key Client Leads.

Sitel Group | NHS Covid-19 Track and Trace Team Leader | *Remote* **August 2020-April 2021**

- Trained and managed a team of 10 callers who contacted confirmed cases of Covid-19 in the UK.
- Developed and implemented a dynamic script system to ensure calls were not monotonous to improve engagement rates and aid in helping to stop the spread of the virus.

Goldman Sachs | Intern | *Remote* **May 2021-July 2021**

- Participated in a 10-week Summer Insight Series consisting of professional skill-building, mentorship from GS professionals, divisional & regional overviews at GS and interactive conferences.

Santander | Intern | *London* **August 2019**

- Selected for an internship as part of the WE Flourish programme.
- Identified and recommended strategic economic corridors for commercial clients, devising outreach strategies to facilitate global market entry through pilot schemes.
- Took the lead to navigate the cohort of interns to evaluate the programme and its processes, then delivered and implemented feedback on the scheme.

HSBC | Intern | *London* **June 2019**

- Shadowed senior staff to gain first-hand experience of client relationship management.
- Attended client meetings and wrote up summary reports on mortgage and insurance proposals.
- Gained a strong understanding of legal obligations and client confidentiality.

SKILLS AND ACCOMPLISHMENTS

Languages: Gujarati

Skills: Microsoft Office Suite, D365, Python (foundation), GRET, SQL.

Awards: LAMDA Grade 8 Public Speaking, Trinity College Violin Grade 4, UKMT Mathematics Challenge Silver Award, Duke of Edinburgh Gold.

Hobbies: Football, cricket, golf, badminton, fitness enthusiast, keen traveller and thrill seeker.