

NABIL ZAOUK

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EDUCATION

Imperial College London | London, UK

September 2021 – September 2022

MSc Management and Finance

Graduated with Upper-Second Class Honours (Merit)

Relevant Modules: Advanced Corporate Finance, Management of Mergers and Acquisitions, Private Equity

King's College London | London, UK

September 2017 – July 2021

BA European Studies Spanish Pathway

Graduated with Upper-Second Class Honours (2:1)

PROFESSIONAL EXPERIENCE

Rothschild & Co | Dubai, UAE

August 2022 – October 2022

M&A Off-Cycle Intern

- Prepared presentation books and management presentations for use in transaction origination and strategic client dialogue in M&A sell-side
- Performed detailed valuation analyses including trading and transaction comparables
- Delivered key market updates offering insights into current market trends in the MENA region

Julius Baer Group | Beirut, Lebanon

August 2019 – September 2019

Wealth Management Intern

- Mentored for 5 weeks by Private Banking professionals on different types of asset classes, construction of portfolios; emphasis on fixed income and equities
- Led preparation of client pitch (within team of 4), taking into account risk appetite, market sentiment and volatility; worked on finding right asset allocation for client by analysing current market trends and creating a risk analysis model based on client's profile

Lazard Asset Management | Dubai, UAE

May 2019 – June 2019

Asset Management Intern

- Supported Investment Management team on designing tailor-made portfolios for institutional clients; focused on regional pension funds and sovereign wealth funds
- Analysed financial statements of 15 target companies and suggested potential investment strategies; accomplished task within 80% of budgeted time

Standard Bank Group | London, UK

June 2018 – July 2018

Investment Banking Intern

- Produced marketing materials (teasers, memorandums, client presentations) to support Advisory team on live deals
- Performed valuation analyses (DCF, Comparables) of 1 consumer goods companies and 2 retail companies; analyses were used in client meetings
- Worked (within a team of 3) on project aimed at improving work experience and environment at the bank; project was praised by senior colleagues

LEADERSHIP & VOLUNTEER WORK

Member of King's College Lebanese Society | London, UK

September 2019 – June 2021

- Present Introduced new events, including a visit to the Lebanese Embassy in London and meeting the ambassador of Lebanon to the UK

Entrepreneurship Pitch Contest at Imperial College London | London, UK

May 2022 – July 2022

- Co-managed producing a pitch to present in front of panellists from BCG Ventures (finished 2nd out of 45 teams); idea revolved around the implementation of solar-powered device-charging stations in remote areas within my home country Lebanon

SKILLS & INTERESTS

Technical Skills: Advanced Valuation Analysis and Financial Modelling, Advanced Microsoft Office (Excel, PowerPoint Word)

Languages: French (native), Arabic (native), English (fluent), Spanish (fluent)

Interests: Football, Tennis, Travelling, Podcasting